MRA Securities Limited
Financial Statements
For the year ended June 30, 2020



NASIR JAVAID MAQSOOD IMRAN Chartered Accountants

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INDEPENDENT AUDITOR'S REPORT

To the members of MRA Securities Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the annexed financial statements of MRA Securities Limited (the Company), which comprise the statement of financial position as at June 30, 2020 and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (the financial statements), and we state that we have obtained all the information and explanation which, to the best of our knowledge and belief, were necessary for the purpose of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2020 and of the profit or loss and other comprehensive income or loss, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Offices also at:

LAHORE: OFFICE NO. 914, AL-HAFEEZ HEIGHTS, 65-D/I, GHALIB ROAD, GULBERG-HI, LAHORE Tel: +92(0)42-35754821-22 Email: nasirgulzar@njmi.net









Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.





- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- proper books of accounts have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

The engagement partner on the audit resulting in this independent auditor's report is Mohammad Javaid Qasim.

Dated: 09 SEP 2020

NASIR JAVAID MAQSOOD IMRAN Chartered Accountants

MRA SECURITIES LIMITED STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2020

			*	
			Rupees	Rupees
		Note	2020	2019
ASSETS		, i	6	
NON-CURRENT ASSETS		5 V		
Property & equipment		4 [35,808,882	36,907,722
Intangible assets		5	2,500,000	2,500,000
Long term investment at fair value through other compreh	hansiva incoma	6	2,000,000	14,055,522
Investment property	tensive income	7	4,909,392	5,454,880
Long term advances & deposits		8	610,000	1,910,000
Long term advances & deposits		٥ _	43,828,275	60,828,124
CURRENT ASSETS			40,020,275	00,020,12
Trade receivables		9 [407,351,603	138,434,149
Receivable against margin financing		10	532,958,135	333,687,270
Advances, deposits, pre-payments & other receivables		11	447,466,497	375,229,354
Short term investments		12	511,170,572	511,730,896
Cash & bank balances		13	26,915,698	21,219,440
Cash & bank barances		13	1,925,862,506	1,380,301,109
			1,525,002,500	1,550,501,105
TOTAL ASSETS		_	1,969,690,781	1,441,129,233
		=		
EQUITY AND LIABILITIES				
CAPITAL AND RESERVES				*
Authorized Capital				
100,000,000 (2019: 100,000,000) ordinary shares of Rs. 1	10/- each		1,000,000,000	1,000,000,000
		_		
Issued, subscribed and paid-up capital		14	750,000,000	750,000,000
Reserves			257,107,354	99,891,181
		_	1,007,107,354	849,891,181
			-1001/1201/1001	0,5,052,103
LIABILITIES				
NON-CURRENT LIABILITIES				
Long term loan		15	75,000,000	50,000,000
			, 0,000,000	20,000,000
CURRENT LIABILITIES				
Short term running finance - secured		16	441,402,614	345,593,203
Trade payables		17	337,679,549	178,920,131
Accrued expenses & other liabilities		18	108,501,263	16,724,718
(*)		AU L	887,583,427	541,238,052
			507,505,427	541,250,052
CONTINGENCIES AND COMMITMENTS		19	_	2
TOTAL FOLITY AND LIABILITIES		_		
TOTAL EQUITY AND LIABILITIES		-	1,969,690,781	1,441,129,233

The annexed notes from 1 to 39 form an integral part of these financial statements.





MRA SECURITIES LIMITED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED JUNE 30, 2020

		the state of the s	
	Note	Rupees 2020	Rupees 2019
	-		
REVENUE	,		
Operating revenue	20	496,933,229	333,850,176
Capital gain on sale of securities		97,280,942	4,449,595
Unrealised loss on remeasurement of investment at fair value - through profit of	r loss 12	(10,306,286)	(60,567,479)
	-	583,907,885	277,732,292
Administrative expenses	21	(361,003,693)	(188,248,710)
Finance cost	22	(54,756,249)	(32,114,812)
	_	(415,759,942)	(220,363,522)
Operating profit		168,147,943	57,368,769
Other income	23	28,392,122	25,300,688
Profit before taxation		196,540,065	82,669,457
Taxation	24	(35,972,190)	(50,055,896)
Profit after taxation	-	160,567,874	32,613,561
	-		
Earnings per share - basic	25.1	2.14	0.57

The annexed notes from 1 to 39 form an integral part of these financial statements.

Chief Executive





MRA SECURITIES LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2020

	Note	Rupees 2020	Rupees 2019
Profit after taxation	,	160,567,874	32,613,561
		100,307,874	32,013,301
Other comprehensive loss for the year			945
Items that will not be reclassified to statement of profit or loss subsequently			
Unrealised loss on remeasurement of investment - At fair value - through other			
comprehensive income		(3,351,701)	(7,298,060)
Total comprehensive income for the year	-	157,216,173	25,315,501

The annexed notes from 1 to 39 form an integral part of these financial statements.

Chief Executive





MRA SECURITIES LIMITED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2020

FOR III.	Note	Rupees 2020	Rupees 2019
	-		
ASH FLOWS FROM OPERATING ACTIVITIES	35 Ye	196,540,065	82,669,457
of it before taxation		, 250,510,000,	
dd / (Less) : Items not involved in movement of fund:	F	5,258,052	5,558,578
epreciation	AUT.	(97,280,942)	(4,449,595)
upital gain on sale of securities	- 1	10,306,286	60,567,479
ss on remeasurement of investments	- 1	10,300,200	(8,408,919)
in on disposal of vehicles		7,208,335	6,139,740
lowance for expected credit loss		(7,405,359)	(11,468,714)
vidend Income	1	54,756,249	32,114,812
nance costs	L		80,053,382
lance costs		(27,157,379)	162,722,839
sh generated from operating activities beforeworking capital changes		169,382,685	162,722,839
	(a)	(329,457,918)	170,589,392
et change in working capital	101	(160,075,233)	333,312,232
		(50,648,045)	(27,063,755)
nancial charges paid		(7,828,432)	(52,279,016)
ixes paid		(218,551,710)	253,969,461
et cash (used in) / generated from operating activities		(210,000,000,000,000,000,000,000,000,000,	
ASH FLOWS FROM INVESTING ACTIVITIES		(3,613,724)	(22,957,057)
equisition of property and equipment		(5,015,724)	16,675,465
pageds from disposal of property and equipment			8,439,750
roceeds from disposal of shares of LSE Financial Services Limited		1,300,000	0,152,155
ong term advances & deposits		98,346,922	(433,767,165)
hort term investments - net		(5 135)	11,468,714
Dividend received		7,405,359	
let cash generated from / (used in) investing activities		103,438,557	(420,140,294)
CASH FLOWS FROM FINANCING ACTIVITIES			
			120,000,000
ssuance of share capital		25,000,000	50,000,000
roceeds from long term loan		25,000,000	170,000,000
let cash generated from financing activities		(90,113,153)	3,829,167
Net increase / (decrease) in cash and cash equivalents		(324,373,763)	(328,202,930)
			(324 373 763)
	26		(324,373,763)
Cash and eash equivalent at beginning of the year Cash and eash equivalent at end of the year (a) Statement of change in working capital	26		(324,373,763)
Cash and cash equivalent at end of the year (a) Statement of change in working capital (Increase) / decrease in current assets	26	(414,486,916)	
Cash and cash equivalent at end of the year a) Statement of change in working capital Increase) / decrease in current assets Trade receivables	26	(414,486,916)	63,617,856
Cash and cash equivalent at end of the year (a) Statement of change in working capital (Increase) / decrease in current assets Trade receivables Receivable against margin financing	26	(414,486,916) (276,125,790) (199,270,865)	63,617,856 95,645,638
Cash and cash equivalent at end of the year (a) Statement of change in working capital (Increase) / decrease in current assets Trade receivables Receivable against margin financing	26	(414,486,916)	63,617,856
Cash and cash equivalent at end of the year (a) Statement of change in working capital (Increase) / decrease in current assets Trade receivables Receivable against margin financing Advances, deposits, pre-payments & other receivables	26	(414,486,916) (276,125,790) (199,270,865) (100,489,021) (575,885,676)	63,617,856 95,645,638 184,331,381 343,594,875
Cash and cash equivalent at end of the year (a) Statement of change in working capital (Increase) / decrease in current assets Trade receivables Receivable against margin financing Advances, deposits, pre-payments & other receivables Increase / (decrease) in current Liabilities	26	(414,486,916) (276,125,790) (199,270,865) (100,489,021) (575,885,676) 158,759,418	63,617,856 95,645,638 184,331,381 343,594,875 (164,849,415)
Cash and cash equivalent at end of the year (a) Statement of change in working capital (Increase) / decrease in current assets Trade receivables Receivable against margin financing Advances, deposits, pre-payments & other receivables Increase / (decrease) in current Liabilities Trade payables	26	(414,486,916) (276,125,790) (199,270,865) (100,489,021) (575,885,676) 158,759,418 87,668,340	63,617,856 95,645,638 184,331,381 343,594,875 (164,849,415) (8,156,068)
Cash and eash equivalent at end of the year	26	(414,486,916) (276,125,790) (199,270,865) (100,489,021) (575,885,676) 158,759,418	63,617,856 95,645,638 184,331,381 343,594,875 (164,849,415)

The annexed notes from 1 to 39 form an integral part of these finantial statements.





MRA SECURITIES LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2020

		R	eserves		
	Issued, subscribed & paid up capital	Unappropriated profit	Unrealised gain on remeasurement of investment at fair value- through other comprehensive income	Sub Total	Total
10 mg 40 mg 40 mg	Rupees	Rupees	Rupees	Rupees	Rupees
Balance as at June 30, 2018	400,000,000	294,034,038	10,541,642	304,575,680	704,575,680
Issue of share capital	120,000,000				120,000,000
Bonus shares	230,000,000	(230,000,000)		(230,000,000)	
Profit for the year	-	32,613,561	**	32,613,561	32,613,561
			(K)	8	3
Loss on remeasurement of investment - At fair value - through other comprehensive income	•		(7,298,060)	(7,298,060)	(7,298,060)
Balance as at June 30, 2019	750,000,000	96,647,599	3,243,582	99,891,181	849,891,181
Profit for the year	8	160,567,874		160,567,874	160,567,874
Loss on remeasurement of investment at fair value - through other comprehensive income	×	(* 3	(3,351,701)	(3,351,701)	(3,351,701)
Balance as at June 30, 2020	750,000,000	257,215,474	(108,119)	257,107,354	1,007,107,354

The annexed notes from 1 to 39 form an integral part of these financial statements.

Chief Executive

Director



1 CORPORATE AND GENERAL INFORMATION

1.1 Legal status and operations

MRA Securities Limited (the Company) is an unlisted public company limited incorporated in August 17, 2000 as a private limited company under the repealed Companies Ordinance, 1984. The registered office of the Company is situated at 739-741, 7th Floor, Stock Exchange Building, Stock Exchange Road, Karachi, Pakistan. The Company is a holder of Trading Right Entitlement Certificate (TREC) of Pakistan Stock Exchange Limited. The principal activities of the Company are investments, share brokerage, Initial Public Offer (IPO) underwriting, advisory and consultancy services. The branch offices are situated at;

- Room No. 405-406, 4th Floor, Stock Exchange Building, Karachi
- Room No. 408, 4th Floor, Stock Exchange Building, Karachi
- Room No. 535-536, 5th Floor, Stock Exchange Building, Karachi
- Room No. 608-609, 6th Floor, New Stock Exchange Building, Karachi
- Room No. 701-703, 7th Floor, New Stock Exchange Building. Karachi
- Room No. 719-721, 7th Floor, New Stock Exchange Building. Karachi
- Room No. 1010-1011, 10th Floor, Saima Trade Tower "A", I.I Chundrigar Road, Karachi.
- A-356, Sector 11-B, New Disco More, North Karachi, Karachi

1.2 Impact of COVID-19 pandemic

A novel strain of corona virus (COVID-19) that first surfaced in China was classified as a pandemic by the World Health Organization on 11 March 2020, impacting countries globally including Pakistan. Government of Pakistan has taken certain measures to reduce the spread of the COVID-19 including lockdown of businesses, suspension of flight operations, intercity movements, cancellation of major events etc. These measures have resulted in an overall economic slowdown and disruptions to various business. The lockdown however excluded companies involved in the business of supplying necessary consumer goods and rendering essential services. As of the release date of these financial statements, there has been no specifically material quantifiable impact of COVID-19 on the Company's financial condition or results of operations.

2 BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of such International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 (the Act), and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed. Preparation of financial statements also include disclosure required by Securities Brokers (Licensing and Operations) Regulations, 2016.

2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for certain investments which are carried at fair value. Statement of cash flow has been presented on cash basis.

2.3 Functional and presentation currency

Items included in these financial statements are measured using the currency of the primary economic environment in which the Company operates. These financial statements are presented in Pakistani Rupee, which is the Company's functional and presentation currency.

2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved financial reporting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

2.5 New or Amendments / interpretations to existing standards, interpretation and forth coming requirements:

There are new and amended standards and interpretations that are mandatory for accounting periods beginning July 01, 2019 other than those disclosed in note 3.1, are considered not to be relevant or do not have any significant effect on the Company's financial statements and are therefore not stated in these financial statements.

2.6 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after July 01, 2020.

- i) Amendment to IFRS 3 'Business Combinations'— Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of annual period beginning on or after 1 January 2020). The IASB has issued amendments aiming to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The amendments clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. The amendments include an election to use a concentration test. The standard is effective for transactions in the future and therefore would not have an impact on past financial statements.
- ii) Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (effective for annual periods beginning on or after 1 January 2020). The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. In addition, the IASB has also issued guidance on how to make materiality judgments when preparing their general purpose financial statements in accordance with IFRS Standards.
- iii) On 29 March 2018, the International Accounting Standards Board (the IASB) has issued a revised Conceptual Framework for Financial Reporting which is applicable immediately contains changes that will set a new direction for IFRS in the future. The Conceptual Framework primarily serves as a tool for the IASB to develop standards and to assist the IFRS Interpretations Committee in interpreting them. It does not override the requirements of individual IFRSs and any inconsistencies with the revised Framework will be subject to the usual due process this means that the overall impact on standard setting may take some time to crystallise. The companies may use the Framework as a reference for selecting their accounting policies in the absence of specific IFRS requirements. In these cases, companies should review those policies and apply the new guidance retrospectively as of 1 January 2020, unless the new guidance contains specific scope outs.
- iv) Interest Rate Benchmark Reform which amended IFRS 9, IAS 39 and IFRS 7 is applicable for annual financial periods beginning on or after 1 January 2020. The G20 asked the Financial Stability Board (FSB) to undertake a fundamental review of major interest rate benchmarks. Following the review, the FSB published a report setting out its recommended reforms of some major interest rate benchmarks such as IBORs. Public authorities in many jurisdictions have since taken steps to implement those recommendations. This has in turn led to uncertainty about the long-term viability of some interest rate benchmarks. In these amendments, the term 'interest rate benchmark reform' refers to the market-wide reform of an interest rate benchmark including its replacement with an alternative benchmark rate, such as that resulting from the FSB's recommendations set out in its July 2014 report 'Reforming Major Interest Rate Benchmarks' (the reform). The amendments made provide relief from the potential effects of the uncertainty caused by the reform. A company shall apply the exceptions to all hedging relationships directly affected by interest rate benchmark reform. The amendments are not likely to affect the financial statements of the Company.

- Amendments to IFRS-16- IASB has issued amendments to IFRS 16 (the amendments) to provide practical relief for lessees in accounting for rent concessions. The amendments are effective for periods beginning on or after 1 June 2020, with earlier application permitted. Under the standard's previous requirements, lessees assess whether rent concessions are lease modifications and, if so, apply the specific guidance on accounting for lease modifications. This generally involves remeasuring the lease liability using the revised lease payments and a revised discount rate. In light of the effects of the COVID-19 pandemic, and the fact that many lessees are applying the standard for the first time in their financial statements, the Board has provided an optional practical expedient for lessees. Under the practical expedient, lessees are not required to assess whether eligible rent concessions are lease modifications, and instead are permitted to account for them as if they were not lease modifications. Rent concessions are eligible for the practical expedient if they occur as a direct consequence of the COVID-19 pandemic and if all the following criteria are met:
 - the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change; any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
 - there is no substantive change to the other terms and conditions of the lease.
- vi) Classification of liabilities as current or non-current (Amendments to IAS 1) effective for the annual period beginning on or after 1 January 2022. These amendments in the standards have been added to further clarify when a liability is classified as current. The standard also amends the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity shall apply those amendments retrospectively in accordance with IAS 8.
- vii) Onerous Contracts Cost of Fulfilling a Contract (Amendments to IAS 37) effective for the annual period beginning on or after 1 January 2022 amends IAS 1 by mainly adding paragraphs which clarifies what comprise the cost of fulfilling a contract. Cost of fulfilling a contract is relevant when determining whether a contract is onerous. An entity is required to apply the amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments (the date of initial application). Restatement of comparative information is not required, instead the amendments require an entity to recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.
- viii) Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16) effective for the annual period beginning on or after 1 January 2022. Clarifies that sales proceeds and cost of items produced while bringing an item of property, plant and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management e.g. when testing etc., are recognized in profit or loss in accordance with applicable Standards. The entity measures the cost of those items applying the measurement requirements of IAS 2. The standard also removes the requirement of deducting the net sales proceeds from cost of testing. An entity shall apply those amendments retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments. The entity shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the beginning of that earliest period presented.

Annual Improvements to IFRS standards 2018-2020:

The following annual improvements to IFRS standards 2018-2020 are effective for annual reporting periods beginning on or after 1 January 2022.

- i) IFRS 9 The amendment clarifies that an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf, when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognize a financial liability.
- ii) IFRS 16 The amendment partially amends Illustrative Example 13 accompanying IFRS 16 by excluding the illustration of reimbursement of leasehold improvements by the lessor. The objective of the amendment is to resolve any potential confusion that might arise in lease incentives.
- iii) IAS 41 The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique.

The above improvements to standards are not likely to have material / significant impact on Company's financial statements.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 IFRS 16 'Leases'

IFRS 16 has been notified by the Securities and Exchange Commission of Pakistan (SECP) to be effective for annual periods beginning on or after January 1, 2019. This standard replaces the previous guidance in IAS 17 'Leases', IFRIC Interpretation 4 Determining whether an Arrangement contains a Lease, SIC Interpretation 15 Operating Leases—Incentives and SIC Interpretation 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

IFRS 16 introduces a single on-balance sheet lease accounting model for lessees whereby, at the date of commencement of lease, a lessee is required to recognize a right-of -use asset and a lease liability (except in case short term leases and leases of low value assets). The right-of-use asset represents the lessee's right to use an underlying asset during the lease term and the corresponding lease liability represents the lessee's obligation to make payments to the lessor for providing the right to use that asset. In the IASB's view, this new lessee accounting model reflects the economics of a lease because, at the commencement date, a lessee obtains the right to use an underlying asset for a period of time, and the lessor had delivered that right by making the asset available for use by the lessee.

The aforesaid new accounting model materially differs from the previous lease accounting requirements for lessees whereby a lessee was required to classify its leases either as finance leases or operating leases based on whether the risks and rewards incidental to ownership were substantially transferred to the lessee. Under the previous standard, at the commencement of the lease term, the lessee recognized finance leases as assets and liabilities in its statement of financial position. However, the lessee recognized the payments made under operating leases as an expense on a straight line basis over the lease term unless another systematic basis was more representative of the time pattern of the user's benefit.

The Company does not have any lease arrangement therefore, adoption of IFRS 16 at July 01, 2019 does not have an effect on the financial statements of the Company.

3.2 Property and equipment

Items of property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the asset including borrowing costs.

Where major components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Subsequent costs are included in the carrying amount as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the profit and loss account during the year in which they are incurred.

Disposal of an item of property, plant and equipment is recognized when significant risks and rewards incidental to ownership have been transferred. Gains and losses on disposal are determined by comparing the proceeds with the carrying amount and are recognized within 'Other operating expenses/income in the profit and loss account.

Depreciation is charged to profit and loss account applying the reducing balance method. The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date.

Depreciation on additions is charged from the month in which the assets become available for use, while no depreciation is charged in the month of disposal.

3.3 Intangible assets

Intangible assets having definite useful life are stated at cost less accumulated amortization and impairment losses, if any however, Intangible assets having indefinite life are stated at cost less impairment losses, if any.

Subsequent cost is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

Amortization is charged to the statement of profit or loss using reducing balance method over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an asset is acquired or capitalized while no amortization is charged in the month in which the asset is disposed off.

All intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Where the carrying amount of an asset exceeds its estimated recoverable amount it is written down immediately to its recoverable amount. The carrying amount of other intangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exist than the assets recoverable amount is estimated. The recoverable amount is the greater of its value and fair value less cost to sell.

3.3.1 Trading Right Entitlement Certificate

This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, it is written down to its estimated recoverable amount.

3.3.2 Pakistan Mercantile Exchange - Membership card

Membership card represents corporate membership of Pakistan Mercantile Exchange with indefinite useful life. This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether this is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, this is written down to its estimated recoverable amount.

3.3.3 Computer software

Expenditure incurred to acquire identifiable computer software and having probable economic benefits exceeding the cost beyond one year, is recognized as an intangible asset. Such expenditure includes the purchase cost of software (license fee) and related overhead cost.

Costs associated with maintaining computer software programs are recognized as an expense when incurred.

Computer software and license costs are stated at cost less accumulated amortization and any identified impairment loss and amortized through reducing balance method.

3.4 Investment property

Property that is held for long-term rental yields or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the supply of services or for administrative purposes, is classified as investment property. Investment property is initially measured at its cost, including related transaction costs and borrowing costs, if any.

Subsequent expenditure is capitalized to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance costs are expenses when incurred.

3.5 Financial Instruments

3.5.1 Initial Measurement of financial assets

The Company classifies its financial assets in to following three categories:

- fair value through other comprehensive income (FVOCI)
- fair value through profit or loss (FVTPL), and
- measured at amortized cost.

A financial asset is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its applicable.

Subsequent Measurement

Debt Investments at FVOCI

These assets are subsequently measured at fair value. Interest / markeup income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in the statement of profit or loss. Other net gains and losses are recognized in other comprehensive income. On de-recognition, gains and losses accumulated in other comprehensive income are reclassified the statement of profit or loss account.

Equity Investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognized as income in the statement of profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in other comprehensive income and are never reclassified to the statement of profit or loss account.

Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest / markup or dividend income, are recognized in statement profit or loss account.

Financial assets measured at amortized cost These assets are subsequently measured at authozied cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest / markup income, foreign exchange gains and losses and impairment are recognized in the statement of profit or loss account.

3.5.2 Financial liabilities

Financial liabilities are classified as measured at amortized cost or 'At Fair Value - Through Profit or Loss' (FVTPL). A financial liability is classified as at FVTPL if it is classified as held for trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in the statement of profit or loss.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in the statement of profit or loss. Any gain or loss on de-recognition is also recognized in the statement of profit or loss.

Financial liabilities are derecognized when the contractual obligations are discharged or cancelled or have expired or when the financial liability's cash flows have been substantially modified.

3.6 Impairment

3.6.1 Financial assets

The Company recognises loss allowances for Expected Credit Losses (ECLs) in respect of financial assets measured at amortised cost.

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balance for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and quantitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial assets has increased significantly if it is more than past due for a reasonable period of time. Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering of a financial asset in its entirely or a portion thereof. The Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Company expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

3.6.2 Impairment of non-financial assets

The carrying amout of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any objective evidence that an assets or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amount is the higher of value in use and fair value less cost to sell. Impairment losses are recognized to the statement of profit or loss.

3.7 Derecognition

3.7.1 Financial assets

The Company derecognises financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfer the financial assets and substantially all the associated risks and reward of ownership to another entity. On derecognition of financial assets measured at amortized cost, the difference between the assets carrying value and the sum of the consideration received and receivable recognised in statement of profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve reclassified to statement of profit or loss. In contrast, on derecognition of an investment in equity instrument which the Company has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to statement of profit or loss, but is transferred to statement of changes in equity.

3.7.2 Financial liabilities

The Company derecognises financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liabilities derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in statement of profit or loss.

3.8 Investments

Investment in shares of listed companies are classified as "At Fair Value - Through Profit or Loss" and is initially measured at cost and subsequently is measured at fair value determined using the market value at each reporting date. Dividends are recognized as income in the statement of profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Net gains and losses are recognized in statement profit or loss.

3.9 Settlement date accounting

All purchases and sales of securities that require delivery within the time frame established by regulation or market convention which as 'T+2' purchases and sales are recognized at the settlement date. Trade date is the date on which the Company commits to purchase or sale an asset.

3.10 Off-setting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the financial statements if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

3.11 Trade debts and other receivables

Trade debts and other receivables are recognized at fair value and subsequently measured at amortized cost. A provision for impairment in trade debts and other receivables is made when there is objective evidence that the Company will not be able to collect all amounts due according to original terms of receivables. Trade debts and other receivables considered irrecoverable are written off. Actual credit loss experience over past years is used to base the calculation of expected credit loss (ECL)Trade Receivables in respect of securities sold on behalf of client are recorded at settlement date of transaction.

3.12 Fiduciary assets

Assets held in trust or in a fiduciary capacity by the company are not treated as assets of the Company and accordingly are not included in these financial statements.

3.13 Cash and cash equivalents

Cash and cash equivalents in the statement of cash flows includes cash in hand, balance with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts / short term borrowings. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

3.14 Share capital

Ordinary shares are classified as equity and recognized at their face value. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

3.15 Proposed dividend and transfer between reserves

Dividends declared and transfers between reserves, except appropriations which are required by law, made subsequent to the reporting date are considered as non-adjusting events and are recognized in the financial statements in the period in which such dividends and transfers are approved.

3.16 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable cost, if any, and subsequently measured at amortized cost using the effective interest method. Trade payables in respect of securities purchased are recorded at settlement date of transaction.

These are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

3.17 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the statement of profit or loss, except to the extent that it relates to items recognised directly in equity or in statement of comprehensive income, in which case it is recognised in equity or in statement of comprehensive income respectively.

i) Current

The current income tax charge is based on the taxable income for the year calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

ii) Deferred

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the enacted or substantively enacted rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. A deferred tax asset is recognized for all deductible differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realized.

3.18 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

3.19 Foreign currency transactions and translation

Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are translated into functional currency using the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the profit and loss account.

3.20 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any direct expenses. Revenue is recognized on the following basis:

- Brokerage, consultancy, advisory fee and commission etc. are recognized as and when such services are provided.
- Income from bank deposits, reverse repo and margin deposits is recognized at effective yield on time proportion basis.
- Dividend income is recorded when the right to receive the dividend is established.
- Gains / (losses) arising on sale of investments are included in the profit and loss account in the period in which they arise.
- Unrealized capital gains / (losses) arising from mark to market of investments classified as 'financial assets at fair value through profit or loss - held for trading' are included in profit and loss account for the period in which they arise.
- Rental income from investment properties is recognized on accrual basis.
- Other/miscellaneous income is recognized on receipt basis.
- Income on financial assets (including margin financing) is recognised on time proportionate basis taking into account
 effective / agreed rate of the instrument.
- Unrealised gains / (losses) arising from mark to market of investments classified as 'available for sale' are taken directly
 to other comprehensive income.
- Gains / (losses) arising on revaluation of derivatives to fair value are taken to profit and loss account under other income
 / other expenses.

3.21 Operating and administrative expenses

These expenses are recognized in statement of profit or loss upon utilization of the services or as incurred except for specifically stated in the financial statements.

3.22 Mark-up bearing borrowings and borrowing costs

Mark-up bearing borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognised in the statement of profit or loss over the period of the borrowings on an effective interest basis.

Borrowing costs are recognised as an expense in the period in which these are incurred, except to the extent that they are directly attributable to the acquisition or construction of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) in which case these are capitalised as part of cost of that asset.

3.23 Earnings per share

The Company presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss for the year attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

4 PROPERTY AND EQUIPMENT

Computer Furniture & Motor vehicle Total			1,398,783 3,847,460 - 36,907,722			(508,915) (585,291) - (4,712,564)	1,187,468 3,316,649 - 35,808,882	12,274,055 7,468,785 - 66,522,348 (11,086,587) (4,152,136) - (30,713,466)	1,187,468 3,316,649 - 35,808,882
Office equipments equ	(Rupees) (A		2,388,268	132,639	٠	(378,136)	2,142,771	9,098,282 (6,955,511)	2,142,771
Offices	(Rupees)		29,273,211	3,129,005		(3,240,222)	29,161,994	37,681,226 (8,519,232)	29,161,994
		Net carrying value basis Year ended June 30, 2020	Opening net book value (NBV)	Additions (at cost)	Disposals (at NBV)	Depreciation charge	Closing net book value (NBV)	Gross carrying value basis As at June 30, 2020 Cost Accumulated depreciation	Net book value (NBV)

Natas	Rupees	Rupees
Notes	2020	2019

5 INTANGIBLE ASSETS

Trading Right Entitlement Certificates - Pakistan Stock Exchange Limited

T	2 500 000	0 500 000
5.1	2,500,000	2,500,000
	2,500,000	2,500,000

5.1 This represents Trading Right Entitlement Certificate (TREC) received from Pakistan Stock Éxchange Limited (PSX) in accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012. TREC has been recognized at cost less accumulated impairment losses.

6 LONG TERM INVESTMENT

Quoted

At fair value through other comprehensive income

Investment in shares of Pakistan Stock Exchange Limited	6.1	14,055,522	21,353,582
Shares transferred to short term investment	6.2	(14,055,522)	-
			21,353,582
Loss on remeasurement of investment at fair value - through other comprehensive income			(7,298,060)
Un quoted	* 741		14,055,522
Shares of LSE Financial Services Limited	8		8,439,750
Less: Disposal of shares of LSE Financial Services Limited	. 30	2 4	(8,439,750)
			1944
		-	14,055,522

- 6.1 This represents the investment in ordinary shares of Pakistan Stock Exchange Limited (PSX) received by the Company in pursuance of the promulgation of Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012.
- 6.2 On August 2019, 1,081,194 ordinary shares of Pakistan Stock Exchange Limited (PSX) previously marked as freezed by the Central Depository Company of Pakistan Limited (CDC) were un-freezed and re-classified as 'available' in its Account Balance Report. Since, as of June 30, 2020, the Company intended to dispose of the investment in due course of time, it was re-classified as a short term investment.

7 INVESTMENT PROPERTY

Opening net book value (NBV) Additions (at cost) Disposals (at NBV) Depreciation charge

5,454,880	6,060,978
2	-
	-
(545,488)	(606,098)
4,909,392	5,454,880

Annual rate of depreciation (%)

^{7.1} Investment property comprises of offices situated at Karachi which are mortgaged against short term borrowings by banks.

Notes	Rupees	Rupees	
	2020	2019	

8 LONG TERM ADVANCES & DEPOSITS

Pakistan Stock Exchange Limited National Clearing Company of Pakistan Limited Central Depository Company of Pakistan Limited

	610,000	1,910,000
_	100,000	100,000
	400,000	1,700,000
	110,000	110,000

9 TRADE RECEIVABLES

Considered good
Considered doubtful
Allowance for expected credit loss
Receivable from National Clearing Company of Pakistan Limited

9.1	407,184,136	137,139,799
	13,348,075	6,139,740
	420,532,211	143,279,539
9.2	(13,348,075)	(6,139,740)
	407,184,136	137,139,799
	167,468	1,294,349
	407,351,603	138,434,149
=		

9.1 This includes amount receivable from related parties aggregating to Rs. 142,419,111/- (2019: Rs. 13,450,726/-).

9.2 Allowance for expected credit loss

Opening balance		6,139,740	-
Adjustment for the year / Allowance for the year		7,208,335	6,139,740
Closing balance	9.2.1	13,348,075	6,139,740

3.2.1 The Company assessed on a forward looking basis, the expected credit losses associated with trade receivables and measured loss allowance for trade receivables at an amount equal to life time expected credit losses.

9.2.2 Aging analysis

	422,027,836	143,279,539
More than 360 days	6,545,163	6,139,740
More than 180 but upto 360 days	4,068,128	4,454,678
More than 90 but upto 180 days	19,869,478	4,890,539
Upto 90 days	391,545,067	127,794,583

9.2.3 Due from related parties which are not impaired and their maximum amount outstanding at any time during the year calculated with reference to month end balances are as follows:

Name of related party	Amount	due	Iaximum amount `any time durin	
	2020	2019	2020	2019
		Rupee	s	
Muhamamd Farhan	38,390,725	13,450,726	226,095,736	18,441,468
Mumtaz Rafiq	514		514	(*)
Ahmed Rafiq	104,027,358		162,396,984	12,041,158
Allined Ranq	142,418,597	13,450,726	388,493,234	30,482,626

9.2.4 Aging analysis - related party

Name of related party	1 - 60 days	61 - 90 days	91 - 360 days	More than 360	Total gross
Name of ferated party			Rupees		
Muhamamd Farhan	38,390,725	-	-	20	38,390,725
Mumtaz Rafiq	-	514		. 4	514
Ahmed Rafiq	104,027,358	-	-	(7.)	104,027,358
Allined Ranq	142,418,083	514	0#07	0	142,418,597

1,105,901,120

77,314,728

364,624,798

2,293,138,103

169,750,332

897,002,667

- 9.3 Total value of securities pertaining to clients held in the Central Depository Company
- 9.4 Value of pledge securities of clients with National Clearing Company of Pakistan Limited
- 9.5 Value of pledge securities of clients with Financial institutions
- 9.6 The securities are valued using market rate at the year end

10 RECEIVABLE AGAINST MARGIN FINANCING

This amount is given as a Margin Fianching (MF) to our clients through National Clearing Company of Pakistan Limited. This amount is secured against securities of clients held in house accounts under pledged status. The Company is financing on Financing Participation Ratio (FPR) of maximum 75%. The amount receivable against margin financing from clients amounting to Rs. 532,958,135/- (2019: 333,687,270/-).

11 ADVANCES, DEPOSITS, PRE-PAYMENTS & OTHER RECEIVABLES

	200000000	224 004 534	206 201 122
Exposure deposits	11.1	324,994,534	206,381,123
Loan to staff		165,000	95,000
Income tax refundable		119,100,571	()
Advance payment of tax		-	166,613,692
Profit on exposure deposits receivable		1,076,231	
Other deposits		2,130,161	2,139,539
- (2004) (2015) (2017) ■ (2004) (2004)		447,466,497	375,229,354

11.1 This represents deposit with National Clearing Company of Pakistan Limited against the exposure margin in respect of trade in future and ready market.

Notes	2020	2019
2 E 1	A	
. 1	521,476,858	572,298,375
1	(10,306,286)	(60,567,479)
12.1	511,170,572	511,730,896

12 SHORT TERM INVESTMENT

Investments at fair values through profit & loss
Listed equity securities
Unrealised loss on remeasurement of investment at fair value - through profit or loss
Market value

12.1 Listed equity securities

2020	2019			2020	2019
Number o	f shares	Symbol	Name of Investee	Market value	in Rupees
100,000	258,500	AGL	AGRITECH LIMITED	468,000	643,66
2,000	2,000	AHCL	ARIF HABIB CORPORATION LIMITED	60,000	49,42
15,000	60,500	ANL	AZGARD NINE LIMITED	238,050	582,01
-	5,000	ARPAK	ARPAK INTERNATIONAL INVESTMENT	-	47,75
31,000	1,195,000	ASC	AL SHAHEER CORPORATION LIMITED	354,640	15,057,00
1,500	50,000	ASL	AISHA STEEL MILLS LIMITED	13,815	460,00
191,000	51,500	ASTL	AMRELI STEELS LIMITED	6,234,240	1,269,99
600	1,100	ATBA	ATLAS BATTERY LIMITED	100,836	105,65
62,000	164,500	ATRL	ATTOCK REFINERY LIMITED	5,537,840	12,710,91
28,000	-	AVN	AVANCEON LIMITED NC	990,080	-
447	-	BAFL	BANK ALFALAH LIMITED	15,006	-
12,566	-	BAHL	BANK AL HABIB LIMITED	657,202	
16,000	136,500	BGL	BALOCHISTAN GLASS LIMITED	103,840	547,36
491,500	361,500	BOP	BANK OF PUNJAB	4,128,600	3,307,725
100		BUXL	BUXLY PAINTS LIMITED	3,760	-
154,500	85,000	BYCO	BYCO PETROLEUM LIMITED	930,090	544,850
1,500	2,500	CEPB	CENTURY PAPER AND BOARD MILLS	107,355	77,875
-	500	CHAS	CHASHMA SUGAR MILLS	-	19,000
12,500	49,500	CHCC	CHERAT CEMENT CO LIMITED	1,089,625	1,532,520
18,200	9,500	CPPL	CHERAT PACKAGING LIMITED	2,132,130	766,080
20,000	10,000	CSAP	CRESENT STEEL AND ALLIED PRODUCTS	910,000	377,800
10,000	-	DAWH	DAWOOD HERCULES CORPORATION XD	1,279,200	377,000
50,000	20,000	DCL	DEWAN CEMENT LIMITED	389,000	156,200
-	20,000	DFML	DEWAN FAROOQUE MOTORS LIMITED	-	135,800
269,000	126,500		D.G.KHAN CEMENT COMPANY LIMITED	22,953,770	7,152,310
57,000	188,000		DESCON OXYCHEM LIMITED	1,701,450	3,017,400
120,000	-	DSL	DOST STEELS LIMITED	366,000	5,017,100
20,378	126,000	EFERT	ENGRO FERTILIZERS LIMITED	1,228,386	8,060,220
6,185	3,000		ENGRO CORPORATION LIMITED	1,811,710	796,800
155,500	140,000		ENGRO POLYMER & CHEMICALS LIMITED	3,884,390	3,774,400
N76	100		EXIDE PAKISTAN LIMITED	-	13,850
255,500	243,000	FCCL	FAUJI CEMENT CO LIMITED	4,312,840	3,822,390
50,000	85,000		FRIESLANDCAMPINA ENGRO PAKISTAN LIMITED	3,675,500	4,958,050
63,000	72,500		FAUJI FERTILIZER BIN QASIM LIMITED	1,005,480	1,321,675
15,808	15,000	FFC	FAUJI FERTILIZER CO LIMITED	1,738,722	
453,000	144,500		FAUJI FOODS LIMITED	4,280,850	1,308,000
-	1,000		PLYING CEMENT CO LIMITED	4,280,830	1,905,955
•	500		FEROZE1888 MILLS LIMITED		13,560
			FATEH TEXTILE		50,435
683,784	3,628,400			72,702,407	

2020	2019			. 2020	2019
Number o	of shares	Symbol	Name of Investee	Market value	in Rupees
600	2	GADT	GADOON TEXTILE MILLS LIMITED	95,706	j-
83,500	5,000	GATM	GUL AHMED TEXTILE MILLS LIMITED	2,390,605	235,600
25,000	31,000	GGGL	GHANI GLOBAL GLASS LIMITED ,	1 299,000	185,690
83,500	60,000	GGL	GHANI GASES LIMITED	1,313,455	458,400
	500	GHGL	GHANI GLASS LIMITED		21,975
192,500	(74)	GHNI	GHANDARA INDUSTRIES LIMITED	23,292,500	720
27,000	19	GHNL	GHANDARA NISSAN LIMITED	1,694,250	-
15,000	12,000	GLAXO	GLAXOSMITHKLINE PAKISTAN	2,611,200	1,143,960
116,000	95,000	GTYR	GENERAL TYRE & RUBBER & CO	6,902,000	4,893,450
777,500	12,000	HASCOL	HASCOL PETROLEUM LIMITED	10,574,000	823,440
112,028	7,000	HBL	HABIB BANK LIMITED	10,852,152	792,820
1,000	5,000	HTL	HI-TECH LUBRICANTS LIMITED	30,280	138,300
41,972	2,802	HUBC	HUB POWER COMPANY LIMITED	3,042,970	220,658
55,000		HUMNL	HUM NETWORK LIMITED	690,250	-
	302	HUBCR	HUB POWER COMPANY	-	-
8,300		IGIHL	IGI HOLDINGS LIMITED	1,501,968	
15,000	47,500	ILP	INTERLOOP LIMITED	658,800	2,102,825
3,000	8,500	INIL	INTERNATIONAL INDUSTRIES LIMITED	275,190	655,095
185,000	85,500	ISL	INTERNATIONAL STEEL LIMITED	9,555,250	3,395,205
	1	IVIBL	IVIBL		-
170	25,000	JOVC	J.O.V. & CO	-	-
-	280,000	JPGL	JAPAN POWER GENERATION LIMITED		
100,000	200,000	JSCL	JAHANGIR SIDDIQUI AND CO LIMITED	1,180,000	2,164,000
318	318	JSLCFO	JSLCFO	-	-,,,,,,,,
88,000	110,000	KAPCO	KOT ADDU POWER COMPANY	1,773,200	4,001,800
537,000	1,983,000	KEL	K-ELECTRIC LIMITED	1,616,370	8,705,370
50		KHYT	KHYBER TEXTILE MILLS LIMITED	11,000	0,703,370
9,500	5,000	KOHC	KOHAT CEMENT CO LIMITED	1,305,775	262,650
15,000	25,000	KTML	KOHINOOR TEXTILE MILLS LIMITED	532,650	626,250
25,000	25,000	LOADS	LOADS LIMITED	347,500	377,750
155,000	174,500	LOTCHEM	LOTTE CHEMICAL LIMITED	1,542,250	2,661,125
2,000	2,000	LPL	LALPIR POWER LIMITED	23,340	26,000
24,789	49,000	LUCK	LUCKY CEMENT LIMITED	11,442,107	18,643,030
80,837	2	MCB	MCB BANK LIMITED	13,101,253	10,043,030
6,000	4,000	MERIT	MERIT PACKAGING LIMITED	71,340	119,080
600	-	MFFL	MITCHELL'S FRUIT FARM LIMITED	128,094	119,000
85,000	89,000	MFL	MATCO FOODS LIMITED	1,620,100	2,404,780
562,099	582,000	MLCF	MAPLE LEAF CEMENT FACTORY LIMITED	14,603,332	13,903,980
52,500	69,500	MUGHAL	MUGHAL IRON & STEEL IND LIMITED	2,093,700	1,748,620
310,000	300,000	NBP	NATIONAL BANK OF PAKISTAN	8,571,500	10,098,000
21,500	69,500	NCL	NISHAT (CHUNIAN) LIMITED	697,675	2,433,890
44,000		NCPL	NISHAT CHUNIAN POWER LIMITED	665,280	2,433,890
100	-	NESTLE	NESTLE PAKISTAN LIMITED		
63,000	100000000000000000000000000000000000000	NETSOL	NETSOL TECHNOLOGIES LIMITED	673,500	
1,279,000		NITG-ETF	NIT PAKISTAN GATEWAY NC	3,131,730	1,001,528
106,500	Control of the Contro	NML	NISHAT MILLS LIMITED	13,237,650	-
94,700	28,500		NATIONAL REFINERY LIMITED	8,308,065	140,010
	4,410,123	the second second	REFINER I LIMITED	10,159,416	3,233,895

2020	2019		N. N.	2020	2019
Number of s		Symbol	Name of Investee	Market value	in Rupees
474,000	565,500	NRSL	NIMIR RESINS LIMITED	.2,929,320	2,997,150
226,158	299,200	OGDC	OIL & GAS DEVELOPMENT COMPANY	24,651,222	39,341,808
537,500	553,000	PAEL	PAK ELEKTRON LIMITED	12,324,875	11,071,060
60,000	-	PIAA	P.I.A.C.L	256,200	
77,000	416,500	PIBTL	PAKISTAN INT BULK TERMINAL LIMITED	677,600	3,515,260
267,000	372,000	PIOC	PIONEER CEMENT LIMITED	16,831,680	8,425,800
9,062	14,700	POL	PAKISTAN OILFIELDS LIMITED ,	3,177,409	5,966,583
10,000	159,500	POWER	POWER CEMENT LIMITED	62,000	1,025,585
137,896	147,500	PPL	PAKISTAN PETROLEUM LIMITED	11,966,615	21,303,425
50,150	51,500	PREMA	TA-TAHUR LIMITED	864,085	1,015,065
25,000	326,500	PRL	PAKISTAN REFINERY LIMITED	285,250	5,276,240
600,000	-	PRLRI	PAKISTAN REFINERY LIMITED	102,000	-
2,900	-	PSMC	PAK SUZUKI MOTOR CO. LIMITED	469,307	-
72,282	100,000	PSO	PAKISTAN STATE OIL LIMITED	11,432,120	16,963,000
2,620,000	1,919,806	PSX	PAKISTAN STOCK EXCHANGE LIMITED	25,938,000	24,957,478
43,000	7,493,000	PTC	PAKISTAN TELECOMMUNICATION CO	381,840	61,967,110
45,000	96,000	RPL	ROSHAN PACKAGES LIMITED	1,008,900	1,282,560
101,500	133,900	SEARL	THE SEARLE COMPANY LIMITED	20,221,845	19,624,384
8,300	100,000	SHEL	SHELL PAKISTAN LIMITED	1,515,414	18,246,000
62,000	-	SML	SHAKARGANJ LIMITED	3,069,000	-
56,500		SMTM	SAMIN TEXTILES LIMITED	168,935	
25,000	37,500	SMCPL	SAFE MIX CONCRETE LIMITED	129,750	305,250
145,500	297,500	SNGP	SUI NORTHERN GAS PIPELINE LIMITED	7,944,300	20,673,275
15,000	-	SPEL	SYNTHETIC PRODUCTS LIMITED	623,700	-
250,000	259,500	SPL	SITARA PEROXIDE LIMITED	5,102,500	4,977,210
322,000	320,500	SSGC	SUI SOUTHERN GAS COMPANY	4,295,480	6,627,940
100,000	146,000	STCL	SHABBIR TILES AND CERAMICS LIMITED	798,000	1,502,340
162,000	189,000	STPL	SIDDIQSONS TIN PLATE LIMITED	1,493,640	1,831,410
1,000	-	TOWL	TOWELLERS LIMITED	76,790	_
39,522	44,522	TREET	TREET CORPORATION	705,863	679,406
2,614,500	3,675,000	TRG	TRG PAKISTAN	73,833,480	60,123,000
1,500	-	TSPL	TRI-STAR POWER LIMITED	4,035	
- 1	1,000	TRIPF	TRI-PACK FILMS LIMITED	-,,,,,,,,	66,350
8,000	-,,,,,	UBDL	UNITED BRANDS LIMITED	211,520	- 00,550
31,468	9,000	UBL	UNITED BANK LIMITED	3,252,532	1,326,420
2,470,000	2,000	UBLP-ETF	UBL PAKISTAN ENTERPRISE LIMITED	28,207,400	1,520,420
63,274	783,274	UNITY	UNITY FOODS LIMITED	705,505	8,067,722
05,214	15,500	WAVES	WAVES SINGER PAKISTAN LIMITED	703,303	355,725
40,500	15,500	YOUW	YOUSAF WEAVING MILLS LIMITED	133,650	333,123
10,500	15,000	WTL	WORLDCALL TELECOM LIMITED	133,030	10,500
	3,732,000	ZELP	ZEAL-PAK CEMENT LIMITED		10,500
11,774,512	22,273,902	LYCLL	ZEAL-PAR CEMENT LIMITED	265 951 762	240 525 055
24,174,312	22,273,302		-	265,851,762	349,525,055
19,862,689	30,312,425	-		E11 180 580	F11 F00 000
17,002,009	30,312,425	2	GRAND TOTAL	511,170,572	511,730,896

^{12.2} Shares having market value of Rs. 206,234,915/- (2019: 430,658,822/-) are pledged as security with commercial banks, PSX and NCCPL for the purpose of borrowings, base minimum capital and exposure requirements.

	10			Notes	Rupees 2020	Rupees 2019
CASHAN	ND BANK BAI	LANC	TES.	- 44		
CASH AN	D DANK DAI	LIMITE		*	18	
Cash in ha	nd				56,357	102,158
Cash at ba	nk - current ac	counts		13.1	26,859,341	21,117,282
					26,915,698	21,219,440
.1 Bank bala	nce pertains to	:				
Clients					24,670,069	19,028,878
Brokerage	House				2,189,272	2,088,404
				_	26,859,341	21,117,282
ISSUED,	SUBSCRIBEL	ANI	PAID UP CAPITAL			
CCOID					. 1	
Ordinary 2020	Shares of Rs.		ach 1			
2020	201	9	L	50.3		
48,800,	,000 48,80	0,000	Ordinary shares of Rs. 10 each fully paid in cash		488,000,000	488,000,000
3,200,	000 3,200	0,000	Ordinary shares of Rs. 10 each issued for consideration other than in cash.	27 9	32,000,000	32,000,000
23,000,	000 23,000	0,000	Issuance of bonus shares		230,000,000	230,000,000
75,000	,000 75,00	00,000		2	750,000,000	750,000,000
and right s 2 Pattern of	hares as and wl	hen de	o receive all distributions to them including divid clared by the Company. All shares carry "one vote in disclosed in note 33 of these financial statements	" per share	her entitlements in t without restriction.	he form of bonus
LONG TE	ERM LOAN - 1	UNSE	CURED			
	ed loan			15.1	75,000,000	50,000,000
Subordinat				_	75,000,000	50,000,000
Subordinat				=		20,000,000
1 This repres	sents unsecured	l inter ne yea	est free loan from Muhammad Junaid (Shareholde r.	er) to meet	capital requirements	

441,402,614

345,593,203

From banking company

- 16.1 The Company has obtained short term running finance facilities from various commercial banks, amounting to Rs. 1,260 million (2019: 910 million), to meet exposure and working capital requirements. The mark-up charged on these facilities ranges from 3 months KIBOR + 2.00% to 6 months KIBOR + 2.00 per annum on daily outstanding balances payable quarterly. These facilities are secured against pledge of securities of listed companies, properties and personal guarantees of all directors of the Company.
- 17 This includes trade payable of Rs. 45,257,877/- (2019: Rs. 10,312,947/-) to related party of the Company.

Notes	Rupees	Rupees
Notes	2020	2019

18 ACCRUED EXPENSES AND OTHER LIABILITIES

Accrued expenses
Markup payable
Withholding tax payable
SST payable
Gratuity payable
Payable to National Clearing Company of Pakistan Limited
Other liabilities

	108,501,263	16,724,718
ř.	225,274	219,626
18.1	56,069,513	-
	4,888,425	1,867,216
	5,801,398	2,002,344
	2,697,057	660,943
	8,047,090	5,841,256
	30,772,506	6,133,334

18.1 This represents amount payable to National Clearing Company of Pakistan Limited in respect of net purchase of securities on behalf of clients.

19 CONTINGENCIES AND COMMITMENTS

- 19.1 The Securities and Exchange Commission of Pakistan (SECP) issued a show cause notice to the Company on December 2009 regarding short sale of shares in proprietory account. In this regard, SECP passed an order and imposed a penalty of Rs. 2,500,000/- on the Company under section 22 of the SECP Ordinance, 1969 on March 05 2010. However, the Company has filed an appeal before the Honourable High Court of Sindh at Karachi. The management is confident that the eventual outcome of the matter will be decided in favour of the Company, therefore, no provision has been made in this regard.
- 19.2 During the year, Securities and Exchange Commission of Pakistan (SECP) issued show cause notice regarding non compliance with the various regulatory requirements contained in Securities and Exchange Commission of Pakistan (Anti Money Laundering and Countering Financing of Terrorism) Regulations, 2018. In this regard, SECP passed an order and imposed a penalty amounting to Rs. 250,000/-. However, the Company has filed an appeal before SECP's appellant bench against the above order and the proceedings thereof are pending till date. The management is confident that the eventual outcome of the matter will be decided in favour of the Company, therefore, no provision has been made in this regard.

- 19.3 During the year 2018, the income tax authorities have issued show cause notices to various members of the Pakistan Stock Exchange Limited, including the Company, to amend original assessment order under section 122(9) read with section 122(5A) of the Income Tax Ordinance, 2001 for tax year 2017 regarding taxability of capital gain on disposal of ordinary shares of Pakistan Stock Exchange Limited. In this regard, the PSX Stock Brokers Association filed Constitution Petition before the Honourable High Court of Sindh at Karachi and the Company became a party with them. The Honourable High Court of Sindh granted stay order in favour of the Petitioners. The management is confident that the eventual outcome of the matter will be decided in favour of the Company, therefore, no provision has been made in this regard.
- 19.4 There are no outstanding commitments as at June 30, 2020 (2019: Nil).

NT-4	Rupees	Rupees
Notes	2020	2019

20 OPERATING REVENUE

Brokerage Commission including sales tax on services Less: Sales tax on services Net brokerage commission excluding sales tax on services Dividend income

	A	
	553,166,500	364,291,052
	(63,638,630)	(41,909,590)
0.1 & 20.2	489,527,870	322,381,462
	7,405,359	11,468,714
_	496.933.229	333.850.176

- 20.1 This includes brokerage commission earned from related parties amounting to Rs. 6,996,075 (2019: Rs. 1,468,201).
- 20.2 Brokerage commission

Equity

Margin Financing

20.3	430,224,703	281,021,825
	59,303,167	41,359,637
Section	489,527,870	322,381,462

- 20.3 Brokerage Income net of sales tax Equity brokerage
 - Institutional customers
 - Retail clients

430,224,703	281,021,825
411,027,028	279,016,767
19,197,675	2,005,058

		Notes	Rupo		Rupees 2019
	THE PARTY OF THE P				
1	ADMINISTRATIVE EXPENSES	-21.1		900,000	3,600,000
	Directors' remuneration		56	,228,082	41,857,992
	Salaries, wages and other benefits	1		667,500	1,128,889
	Rent, rates and taxes	a e gr	1 2	,966,534	2,869,325
	Telephone and communication charges		1 2	,696,906	3,718,125
	Utility charges		20	,279,231	604,255
	Printing and stationery		10	,120,000	162,400
	Travelling and conveyance		1	118,895	112,329
	Postage and courier			3,230,876	1,965,061
	Entertainment			1,758,190	372,716
	Repair and maintenance			,074,062	900,000
	Computer and software expenses			525,790	495,646
	Vehicle running expenses	21.2	200		74,451,263
	Agents' commission	21.2	5-A 68 73	3,164,836	5,717,888
	Fees and subscriptions			3,160,714	300,000
	Audit fee	21.3		320,000	6,139,740
	Allowance for expected credit loss			7,208,335	
	Bad debts		25.5	2,050,880	19,439
	Insurance			94,675	109,858
	Service and transaction charges		-	4,435,596	32,112,258
	Donation	21.4		2,206,500	5,830,000
	Depreciation			5,258,052	5,558,578
	Miscellaneous expenses			538,039	222,949
	news of the control o		. 36	1,003,692	188,248,710

21.1 Remuneration of Chief Executive and Director

	2020		2019	
	Chief Executive	Director	Chief Executive	Director
Managerial remuneration	900,000	-	3,600,000	
Company's contribution to the Provident Fund	· · ·	-	-	-
Fees	(w)	-	-	-
Bonus	(e ll	-	-	7
Housing and utilities		a a managaran na ma	-	7.
CONTRACTOR OF THE CONTRACTOR O	900,000	-	3,600,000	1.74
Number of persons (including those who worked				
part of the year)	1	3	1	3
* zerosostani nuser * nyrososta				

21.2 This amount includes commission paid to related parties amounted to Rs. 5,519,502/- (2019: 11,000,000/-)

21.3 Auditors' remuneration

Audit services
Annual audit fee
Certifications

Non-audit services Other services

200,000	150,000
40,000	70,000
240,000	220,000
80,000	50,000
 80,000	50,000

270,000

320,000

	Rupees	Rupees
Notes	2020	2019

21.4 Donations to the following organizations and trust exceed Rs 1,000,000/- or 10% of total donations, which ever is higher.

Liaquat National Hospital Pakistan Cancer Patients Welfare Society Saylani Welafre International Trust Shed Foundation Dawat-e- Islami

21,115,000	5,497,500
11,615,000	-
1,000,000	1,000,000
7,000,000	2,500,000
1,500,000	1,000,000
-	997,500

21.4.1 None of the director or their spouses had any interest in the donee organizations.

22 FINANCE COSTS

Bank charges

Markup on short term borrowings from banking companies

	1,902,370	2,311,527
22.1	52,853,879	29,803,285
-	54.756.249	32,114,812

22.1 This represents mark-up payable on short term borrowing (for details refer note 16).

23 OTHER INCOME

From financial assets

Profit on exposure deposit Profit on deposit against margin financing IPO commission Other income

24,938,012	10,863,718
58,722	56,326
	316,382
=	1,446
24,996,734	11.237.872

From non-financial assets

Recoveries
Gain on disposal of fixed assets
Rental income from investment property

215,388	2,473,897
-	8,408,919
3,180,000	3,180,000
3,395,388	14,062,816
28,392,122	25,300,688

	Rupees	Rupees
Notes	2020	2019

24 TAXATION

Current Prior

	33,880,312	42,569,854
*	2,091,879	7,486,042
35,972,190		50,055,896

24.1 Relationship between income tax expense and accounting profit

Profit before taxation

196,540,065 82,669,458

Tax at the applicable tax rate of 29% (2019: 29%)
Tax effect of income taxed at lower tax rates
Tax effect of exempt income
Tax effect of prior year
Tax effect of non deductible expenses
Tax effect of tax credit
Tax effect of minimum tax
Others

 35,972,190	50,055,896
(1,009)	17,564,569
918,065	
(6,270,813)	70. 🐽
11,670,106	16,503,799
2,091,879	7,486,042
(28,395,913)	(184,440)
(1,036,743)	(15,288,217)
56,996,619	23,974,143

- 24.2 The income tax returns of the Company have been filed up to tax year 2019 under the Universal Self Assessment Scheme. This scheme provides that the return filed is deemed to be an assessment order. The returns may be selected for audit within five years. The Income Tax Commissioner may amend assessment if any objection is raised during audit.
- 24.3 The Company has not recorded deferred tax asset of Rs. 2,429,697/- on net temporary differences as management does not project recoverability of such assets.

25 EARNINGS PER SHARE - BASIC AND DILUTED

25.1 Basic earnings per share

Profit after taxation Number of shares issued up to the end of the year

2.14	0.57
75,000,000	57,500,000
160,567,874	32,613,561

25.2 Diluted earnings per share

There is no dilutive effect on the basic earnings per share of the Company, since there are no convertible instruments in issue as at June 30, 2020 which would have any effect on the earnings per share if the option to convert is exercised.

Notes	Rupees	Rupees
Titutes	2020	2019

26 CASH AND CASH EQUIVALENTS

Cash and cash equivalents at the end of the reporting year as shown in the cash flow statement are reconciled to the related items in the balance sheet as follows:

Short term running finance Cash & bank balances

(441,402,614)	(345,593,203)
26,915,698	21,219,440
(414,486,916)	(324,373,763)

27 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

27.1 Financial Instruments by category

27.1.1 Financial Assets

Long term loans, advances & deposits
Short term investments
Trade receivables
Receivable against margin financing
Short term deposits, advances & other receivables
Cash and bank balances

Long term investments

Long term loans, advances & deposits

Short term investments

Trade receivables

Receivable against margin financing

Short term deposits, advances & other receivables

Cash and bank balances

2020				
At fair value through profit or loss	At fair value through other comprehensive income	At amortized cost	Total	
957	-	610,000	610,000	
511,170,572	, ¹ 4		511,170,572	
1.7	= "	407,351,603	407,351,603	
-		532,958,135	532,958,135	
-	-	447,466,497	447,466,497	
	-	26,915,698	26,915,698	
511,170,572	- V=C	1,415,301,934	1,926,472,506	

2019			
At fair value through profit or loss	At fair value through other comprehensive income	At amortized cost	Total
1	14,055,522	F 75	14,055,522
	<u> </u>	1,910,000	1,910,000
511,730,896	*		511,730,896
1941	-	138,434,149	138,434,149
	발	333,687,270	333,687,270
-	-	375,229,354	375,229,354
	14	21,219,440	21,219,440
511,730,896	14,055,522	870,480,213	1,396,266,631

27.1.2 Financial Liabilities

Long term loan
Short term running finance - secured

Accrued expenses & other liabilities

Trade payables

Long term loan	
Short term running finance - secu	ired
Trade payables	
Accrued expenses & other liability	ties

Amortised cost At fair value through profit or loss		Total
75,000,000	-	75,000,000
441,402,614		441,402,614
337,679,549	S=0	337,679,549
108,501,263	7	108,501,263
962,583,427	5#17	962,583,427

Amortised cost	Amortised cost through profit or loss		Total	
50,000,000		12,	-	50,000,000
345,593,203			-	345,593,203
178,920,131			-	178,920,131
16,724,718		1	(8)	16,724,718
591,238,052			-	591,238,052

28 FINANCIAL RISK MANAGEMENT

The Board of Directors of the Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company has exposure to the following risks from its use of financial instruments:

- Market Risk
- Liquidity Risk
- Credit Risk
- Operational Risk

28.1 Market Risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

(i) Interest Rate Risk

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Company is exposed to such risk mainly in respect of short-term borrowings. Management of the Company estimates that 1% increase in the market interest rate, with all other factors remaining constant, would increase the Company's loss by Rs. 4,414,026/- and a 1% decrease would result in a decrease in the Company's loss by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

(ii) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company, at present is not exposed to currency risk as all transactions are carried out in Pak Rupees.

(iii) Equity Price Risk

Equity price risk is the risk of volatility in share price resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. Management of the Company estimates that a 10% increase in the overall equity prices in the market with all other factors remaining constant would increase the Company's profit by Rs. 51,117,057/- and a 10% decrease would result in a decrease in the Company's profit by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

28.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations associated with its financial liabilities that are settled by delivering cash or another financial assets. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet comments associated with financial liabilities as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding to an adequate amount of committed credit facilities and the ability to close out market options due to the dynamic nature of the business. The Company's treasury aims at maintaining flexibility in funding by keeping committed credit lines available. The following are the contractual maturities of financial liabilities.

	2020					
4	Carrying amount	Contractual cash flows	Six month or less	Six to twelve months	One to two	Two to five years
			(Rupees)			
Financial liabilities						
Short term running finance - secured	441,402,614	441,402,614	441,402,614	441,402,614	(-	-
Trade payables	337,679,549	337,679,549	337,679,549	337,679,549	(4)	-
Accrued expenses & other liabilities	108,501,263	108,501,263	108,501,263	108,501,263		-
	887,583,427	887,583,427	887,583,427	887,583,427		-

	2019					
	Carrying amount	Contractual cash flows	Six month or less	Six to twelve months	One to two years	Two to five years
			(Rupees)			
Financial liabilities						
Short term running finance - secured	345,593,203	345,593,203	345,593,203	345,593,203	_	2
Trade payables	178,920,131	178,920,131	178,920,131	178,920,131	_	_
Accrued expenses & other liabilities	16,724,718	16,724,718	16,724,718	16,724,718	-	_
	541,238,052	541,238,052	541,238,052	541,238,052	-	-

28.3 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Credit risk arises from the inability of the issuers of the instruments, the relevant financial institutions or counter parties in case of placements or other arrangements to fulfill their obligations.

Exposure to credit risk

Credit risk of the Company arises principally from the trade debts, short term investments, loans and advances, deposits and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits according to their worth and proper margins are collected and maintained from the clients. The management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful of recovery.

The Company's policy is to enter into financial contracts in accordance with the internal risk management policies and investment and operational guidelines approved by the Board of Directors. In addition, credit risk is also minimised due to the fact that the Company invests only in high quality financial assets, majority of which have been rated by a reputable rating agency. All transactions are settled / paid for upon delivery. Except for provision made against the trade receivables amounting to Rs. 13,348,075, the Company does not expect to incur material credit losses on its financial assets. The maximum exposure to credit risk at the reporting date is as follows:

Long term investments
Long term loans, advances & deposits
Short term investments
Receivable against margin financing
Trade receivables - unsecured
Short term deposits, advances & other receivables
Cash and bank balances

Rupees 2020	Rupees 2019
	14.055.522
	14,055,522
610,000	1,910,000
511,170,572	511,730,896
532,958,135	333,687,270
407,351,603	138,434,149
447,466,497	375,229,354
26,915,698	21,219,440
1,926,472,506	1,396,266,631

Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate exposure is significant in relation to the Company's total exposure. The Company's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentrations of credit risk.

Trade receivables

The aging of trade receivables and related movement in Expected Credit Loss has been disclosed in note 9 of these financial statements

Bank balances

The Company limits its exposure to credit risk by investing in liquid securities and maintaining bank accounts only with counterparties that have stable credit rating. Given these high credit ratings, management does not expect that any counter party will fail to meet their obligations.

The bank balances along with the credit ratings are tabulated below:

	Short term ratings	$\frac{e^4}{\sqrt{1-e^2}} \frac{3e^2}{e^2}$	Rupees 2020	Rupees 2019
MCB Bank Limited	A-1+		460,286	140,249
JS Bank Limited	A-1+	190	12,265,679	7,822,992
National Bank of Pakistan	A-1+		1,169,812	1,427,514
Dubai Islamic Bank	A-1+		1,658,482	5,881,474
Allied Bank Limited	A-1+		362,840	477,095
United Bank Limited	A-1+		1,200,925	177,023
Meezan Bank Limited	A-1+		2,433,362	311,760
Bank AL Habib Limited	A-1+		1,380,704	364,736
Askari Bank Limited	A-1+		266,021	78,522
Bank Alfalah Limited	A-1+		395,272	890,869
Habib Metropolitan Bank Limited	A-1+		848,003	1,327,314
Soneri Bank Limited	A-1+		97,259	568,913
aysal Bank Limited	A-1+		2,755,168	50 min 100
The Bank of Khyber	A-1		561,918	419,712
Sindh Bank Limited	A-1		810,542	263,242
BankIslami Pakistan Limited	A-1		193,068	965,868
		0 140	26,859,341	21,117,282

28.4 Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processess, technology and infrastructure supporting the Company's operations either internally within the Company or externally at the Company's service providers, and from external factors other than credit, market and liquidity risks suc as those arising from legal and regulatory requirements and generally accepted standards of investment management behaviour. Operational risks arise from all of the Company's activities.

The Company's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns for Investors.

The primary responsibility for the development and implementation of controls over operational risk rests with the board of directors. This responsibility encompasses the controls in the following areas.

- requirements for appropriate segregation of duties between various functions, roles and responsibility;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified:
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

28.5 Fair value of financial instruments

The carrying values of all financial assets and liabilities reflected in these financial statements approximate to their fair value. The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Fair value of the financial assets that are traded in active markets are based on quoted market prices or dealer prices quotations.

The table below analyses financial instruments measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

Financial assets

		2	020	
	Level 1	Level 2	Level 3	Total
At fair value through profit and loss		12		
Listed securities	511,170,572	-	-	511,170,572
	511,170,572			511,170,572
		,	019	
	Level 1	Level 2	Level 3	Total
At fair value through profit and loss				
Listed securities	511,730,896	- 27	-	511,730,896
	511,730,896	(/2)		511,730,896
At fair value - through other comprehensive income				
Investment in shares of Pakistan Stock Exchange Limited	14,055,522	326	-	14,055,522
	14,055,522	-	-	14,055,522

29 CAPITAL MANAGEMENT

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structure in order to ensure ample availability of finance for its existing operations, for maximizing shareholder's value, for tapping potential investment opportunities and to reduce cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders or issue new shares.

The Company finances its operations through equity, borrowing and management of its working capital with a view to maintain an appropriate mix between various sources of finance to minimise risk.

30 OPERATING SEGMENT

These financial statements have been prepared on the basis of a single reportable segment as the Company's asset allocation decisions are based on a single and integrated business strategy.

The internal reporting provided to the chief operating decision-maker relating to the Company's assets, liabilities and performance is prepared on a consistent basis with the measurement and recognition principles of approved accounting standards as applicable in Pakistan

All non current assets of the Company as at 30 June 2020 are located in Pakistan.

31 RELATED PARTY TRANSACTIONS

Related parties comprise of group companies (the parent company, fellow subsidiaries and the subsidiaries). Key management personnel of the Company and directors and their close family members and major shareholders of the Company. Transaction with related parties are on arm's length basis. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment.

Following are the related parties with whom the Company had entered into transactions or have arrangement/ agreement in place:

Name of related party	Nature of relationship	Percentage of shareholding in the Company
Muhammad Farhan Rafiq	Director	25.000%
Muhammad Junaid Rafiq	Shareholder	23.077%
Ahmed Rafiq	Shareholder	19.231%
Mumtaz Rafiq Adam	Shareholder	8.653%
Nabeel	Director	0.001%
Haji Muhammad	Shareholder	13.462%

Details of transactions and balances at year end with related parties, other than remuneration paid to Chief Executive Officer, directors and executive which are disclosed in relevant note to the financial statements, are as follows:

Name of related party	Transaction during the year	Balances at the year end	2020 Rupees	2019 Rupees
Muhammad Farhan Rafiq	Brokerage commission earned		3,386,055	513,176
Manatimad Patrian Kand	Commission paid		2,865,190	-
	*	Trade receivables	38,390,725	13,450,726
	Loan received		25,000,000	50,000,000
Muhammad Junaid Rafiq	Brokerage commission earned		27,000	-
Com	Commission paid		2,654,312	6,000,000
	P. I.	Trade payables	38,988,169	
Ahmed Rafiq Adam	Brokerage commission earned		2,188,594	492,755
ramed Rang Adam	*	Trade payables	-	4,475,674
MARKET BY THE RESIDENCE OF	C	Trade receivables	104,027,358	-
Mumtaz Rafiq Adam	Commission paid			5,000,000
	Dunta de la constanta de la co	Trade receivables	514	nds sinkh aa
Nabeel	Brokerage commission earned		2,022	16,200
CANCEL CONTROL OF THE	Brokowski	Trade payables	5,870	1,125
Haji Muhammad	Brokerage commission earned		1,392,404.0	427,173
		Trade payables	6,132,328	5,836,148

Rupees	Rupees
2020	2019

32 NUMBER OF EMPLOYEES

Total employees of the Company at the year end Average employees of the Company during the year

127	136	
132	116	

33 PATTERN OF SHAREHOLDING

	2020	2019	2020	2019
Name of shareholders	Number of Shares		Percentage of Holding	
Muhamamd Farhan	18,749,856	18,749,856	25.000%	25.000%
Muhamamd Junaid	17,307,693	17,307,693	23.077%	23.077%
Ahmed Rafiq	14,423,077	14,423,077	. 19.231%	19.231%
Mumtaz Rafiq	6,489,663	6,489,663	8.653%	8.653%
Haji Muhammmad	10,096,154	10,096,154	13.462%	13.462%
Hina Farhan	7,932,692	7,932,692	10.577%	10.577%
Muhammad Shoaib	144	144	0.000%	0.000%
Nabeel	721	72.1	0.001%	0.001%
	75,000,000	75,000,000	100%	100%

24	CADITAL	ADEQUACY LEVEL	
.74	LAPITAL	ADDITIONAL Y LEVEL	1

June 30, 2020

Total Assets
Less: Total Liabilities
Less: Revaluation Reserves (Created upon revaluation of Fixed Assets)

1,969,690,781 (962,583,427)

Capital Adequacy Level

34.1

1,007,107,354

34.1 While determining the value of the total assets of the TREC Holder, notional value of the TRE certificate held by the company as at June 30, 2020, as determined by Pakistan Stock Exchange has been considered.

35 NET CAPITAL BALANCE

Net Capital Balance of the Company, as at June 30, 2020, in accordance with the Second Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 and the guidebook issued by Securities and Exchange Commission of Pakistan is Rs. 813,084,905/-.

36 LIQUID CAPITAL BALANCE

Liquid Capital Balance of the Company, as at June 30, 2020, in accordance with the Third Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 is Rs. 723,134,710/-.

37 CORRESPONDING FIGURES

Previous year figures have been rearranged and/or reclassified, wherever necessary, for the purpose of comparison in the financial statements.

38 AUTHORIZATION FOR ISSUE

These financial statements were approved by the Company's board of directors and authorised for issue on 0.9 SEP 2020

39 GENERAL

- 39.1 Figures have been re-arranged and re-classified wherever necessary, for the purpose of better presentation. No major reclassifications were made in these financial statements.
- 39.2 Figures have been rounded off to the nearest rupee.

Chief Executive





4.